ADJUSTLY

COMMERCIAL LINES WORKBENCH

Move commercial business from submission to market.

Adjustly reads the file, structures the risk, applies governed appetite guidance, builds the market package, and keeps every approach and follow-up visible.

01 READ + STRUCTURE
Applications, loss runs, schedules

02 FIND THE GAPS
Missing items, conflicts, questions

03 GUIDE MARKET FIT
Sourced, approved appetite rules

04 BUILD THE PACKAGE
Summary, source bundle, outreach

05 CONTROL PLACEMENT
Follow-ups, responses, outcomes

THE AGENCY OUTCOME

A clean, reviewable next step - without rebuilding the file or replacing the systems you already use.

LIVE PRODUCT VIEW

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Submissions

51 in your queue - 10 need review

Buckeye Metal Works LLC	New	Indicative match
Hudson Residential Holdings	Ready to quote	Indicative match
Priya Nair - Contractor	Reading	Decline
Midwest Haulers Inc	New	Indicative match

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Carrier appetite

Hudson Residential Holdings - BOP

The Hartford	No configured appetite flags matched	Indicative match
Travelers	No configured appetite flags matched	Indicative match
The Hanover	High-hazard / habitational - refer	Refer
Cincinnati Insurance	No configured appetite flags matched	Indicative match

Product views use synthetic demo data.

01 / FROM FRICTION TO FLOW

One working record replaces three disconnected handoffs.

Scattered source material enters once. Adjustly turns it into structured context the team can review, act on, and carry forward.

WHAT ARRIVES

FILES
Applications, loss runs, schedules

GUIDANCE
PDFs, spreadsheets, staff knowledge

ACTIVITY
Emails, approaches, follow-up notes

ADJUSTLY CREATES ONE WORKING RECORD

- 01 READ + STRUCTURE
- 02 FIND THE GAPS
- 03 GUIDE MARKETS
- 04 TRACK ACTIONS

WHAT THE TEAM GETS

- Risk profile grounded in the source file
- Visible gaps, conflicts and questions
- Explainable market guidance with reasons
- Package, outreach and follow-up record

THE OPERATING FLOW / FROM INTAKE TO CONTROLLED MARKET ACTION

01 CAPTURE
Email, broker link or manual entry

02 STRUCTURE
Risk profile grounded in the file

03 VERIFY
Gaps, conflicts and configured context

04 GUIDE
Indicative result with reasons

05 PREPARE + TRACK
Package, outreach and follow-up

02 / CONTROL MODEL

AI accelerates preparation. Agency judgment stays human.

Adjustly separates probabilistic assistance, deterministic rules, and human approval so speed does not come at the expense of control.

01
AI ASSISTS

Reads documents, drafts risk briefs, proposes cited guide rules, and prepares communications.

DRAFTS + CITED SUGGESTIONS

02
RULES EVALUATE

Approved appetite rules and deterministic checks produce the operational result.

CONFIGURED + TESTABLE

03
PEOPLE DECIDE

Agency staff accept facts, choose markets, advise clients, negotiate, and bind in carrier systems.

ACCOUNTABLE DECISION

GOVERNANCE IS PART OF THE PRODUCT

Published active non-sample markets require an exact source, last-verified date, and administrator approval. The workflow records a rule owner, and imported rules must clear review.

CONFIGURED CONTEXT   FEMA / Census / BLS / NHTSA / FMCSA / Google Places

STRAIGHT BOUNDARY

Adjustly does not rate, confirm live carrier eligibility, create official ACORD forms, bind coverage, or replace validated AMS write-back.

03 / FOCUSED PILOT

Start with the workflow creating the most drag.

The structured record keeps working across new business, the policy book, renewals, and service.

ONE STRUCTURED RECORD / FOUR USES

01 NEW BUSINESS
Intake, package, placement

02 POLICY BOOK
Ownership and visibility

03 RENEWALS
Sweep, prefill, review

04 SERVICE
Classify, queue, record

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Renewal pipeline

12 policies need attention

47 days **Riverside Cafe LLC**
BOP renewal - payroll, values, losses and current appetite

Renewal brief Ready to review
Reconfirm annual sales and payroll, verify equipment values, and review open service items before market approach.

AFTER PLACEMENT Renewal context stays connected after bind

30-MINUTE WORKING SESSION

Bring one representative commercial account.
Run it through Adjustly. Decide whether the workflow earns a pilot.

SEE IT RUN

Works between email, the AMS, and carrier portals - without replacing agency decision authority.